# Agenda:

- 1. Committee Reports
  - a. Short Mat
  - b. Finance
  - c. Greens, Building and Grounds
  - d. Marketing and Membership
  - e. Tournaments
  - f. Social
- 2. Proposed 2022 Budget (see attached)
- 3. Volunteer Opportunities

#### Agenda

2021 Marketing and Membership Committee Report

Membership Total members for 2021 season is 47 16 new members - 12 new bowlers! 6 not returning from 2020

#### Marketing

- no Open House possible again this year
- -postcard campaign 3500 cards mailed to surrounding area for \$1150

Breakdown of funding \$700 New Horizons grant

\$450 Participaction grant

-interested bowlers contacted club and were put in touch with a "Bowling Buddy"

Laura, Dave Pierce, Al Scott and Kevin -many Thanks for bringing us 11 new bowlers and generously sharing your time and skills with new recruits!

- volunteers hung posters in local businesses and gathering places to let locals know we are here and invite them to join us

Applefest Adventure Sept 18/21- Such a successful day! Everyone on the club participated in one way or another to promote our club. Wonderful to see such support! Resulting in a long list of eager people to join us on the green in the spring.

## SGLBC 2022 Annual Budget

The membership fees and OLBA fees estimates are based on retaining 40 existing club members and attracting 10 new bowlers.

The Greens Maintenance budget includes a complete fall aeration and sanding of the green.

The Building and Grounds budget includes the purchase of a large lockable filing cabinet to retain club documentation and records.

### Revenue

Membership Dues \$ 5,600 Tournaments / Jitneys \$ 1,700 Sponsors \$ 1,900 Clubhouse Rentals \$ 3,000 Share the Wealth \$ 600 Euchre Events \$ 300 Equipment Rentals \$ 500 Total Revenue \$ 13,600 Expenses

Greens Maintenance \$ 3,500
Building & Grounds \$ 800
Custodial Expense \$ 1,000
Admin / Printing \$ 250
OLBA Fees \$ 1,900
Insurance \$ 250
Cleaning Supplies \$ 100
Kitchen Supplies \$ 150
Utilities \$ 1,000
Club Website Fees \$ 350
Social Events \$ 500
Marketing \$ 1,000
Total Expenses \$ 11,000